

Job Description-Maestro Realtek

Job Title: Sales Manager

Company Name: Maestro Realtek

About the company:

As a strategic partner, we at Maestro help real estate developers and landowners with comprehensive end-to-end solutions such as growth strategies, land acquisition for their business expansion, sales, and marketing to CRM. With our expertise in velocity selling, we aim to accelerate your sales as rapidly and effectively as possible.

Key Responsibilities:

- The candidate is responsible for handling all the customer at the site and convert them. -in closing role.
- Acquire & maintain the relation with Channel Partner, Brokers and drive them to bring walk-ins on site and convert them- in sourcing role.
- Monitor all the leads & their status - both in sourcing and closing.
- Achieve the Set Targets.

Required Candidate profile:

- Any Graduate with 1-5 Years of Experience
- Adaptable to work culture of a fast growing organization
- Good interpersonal and customer facing skills, able to empathize, maintain professionalism, display patience and politeness within a sometimes pressurized environment
- Good team working skills and ability to work with minimal supervision
- Good oral communication skills. Ability to communicate with both customers and colleagues at all levels of seniority
- Minimum 1 year of Experience in Real Estate Industry either in Closing or Channel Sales

Perks and Benefits:

Best in the industry incentive + Mobile & Travel

Location:

Maestro RealTek,

Office no 416 ,417 4th floor Nyati Empress, Off, Viman Nagar Rd, Next to Baker Gauges India Pvt. Ltd.,
Clover Park, Viman Nagar, Pune, Maharashtra 411014

Contact Details:

Email- veena.dubey@maestrorealtek.com

Phone- 7391050215/7391050039